

Guide to Winning Proposals

Hitting a Million

Signorelli Consulting Group, Inc.

Experts in B2B Customer Engagement

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Other Included Resources

The *Hitting a Million Guide to Winning Proposals* training package also includes:

- ☐ Downloadable version of this guide (PDF)
- ☐ Downloadable proposal template (Word file) containing each of the 10 sections required for a successful proposal

Plus online bonus access to:

- ☐ 4 successful example proposals Signorelli Consulting Group has used
- ☐ Audio module on how to present a proposal by Signorelli Consulting Group principal consultant Tony Signorelli
- ☐ A riveting 60-minute interview with a corporate buyer from a \$13 billion company revealing what they are looking for, the impact of price, how they find vendors, and more
- ☐ A fascinating exploration of networking with Michael Hughes, Canada's Networking Guru

